

The following events are co-sponsored by the [Ecological Landscaping Association](#) and the [New England Wild Flower Society](#)

- [March 22 - Forget-Me-Nots: Working with Clients](#)
- [April 4 - Verticulture™ Life Off the Wall](#)
- [April 14 - Recovery from Construction](#)
- [April 28 - Designing on your Feet](#)
- [July 10 - Design Inspirations from New England's Wild Landscapes](#)



Thursday, March 22, 7-9 p.m.

Garden in the Woods, Framingham, MA

Forget-Me-Nots: Working with Clients

Anyone in pursuit of a career as a designer or builder of landscapes will eventually have to face one possibly distasteful reality. Like it or not, part of you will have to function as a salesperson. During our education, most of us designed in a nurturing vacuum, never forced to confront the reality of the needs, wants, personalities, tastes and budgets of clients with an ultimate veto power. Embracing that reality needn't be painful, although it can be if not done properly. This seminar will introduce you to some of the 'Forget-Me-Nots that the instructor learned by ignoring the consequences of forgetting them.

Instructor: Tom Strangfeld, landscape designer, builder

Fee: \$24 (Member) / \$29 (Nonmember)

Registration Limit: 16 [Register now!](#)

Wednesday, April 4, 6:30-8:30 p.m.

Garden in the Woods, Framingham, MA

Living Walls - Verticulture™ Life Off the Wall

Though the idea of living walls and green facades is not new, the modern day applications and the infinite design and business possibilities are. Explore the benefits of living wall technology, the opportunities it presents and learn how to incorporate the artfulness of living walls into your landscape or home. Learn about the environmental value of living walls and see how they can serve as an innovative way to overcome landscape challenges in confined spaces with dynamic results and take Urban Farming to new heights.

Instructor: Trevor Smith, landscape designer, LEED Green Associate, Land Escapes

Fee: \$24 (Member) / \$29 (Nonmember)

Registration Limit: 16 [Register now!](#)

Saturday, April 14, 10 a.m.-2 p.m.

Perkins School, 175 N. Beacon Street, Watertown, MA

Recovery from Construction: A Case Study

Perkins School for the Blind broke ground for two large new buildings in the fall of 2009, involving the removal and replacement of over 100 trees. Two years later, the new trees are in, the new design is done, but at what cost to the trees, the soil, the other plantings and the environment? Tour the site to see firsthand how issues like tree protection, soil compaction and remediation actually worked out. Visit the state-of-the-art greenhouse and other the new buildings on this beautiful and historic campus. Please bring a bag lunch.

Instructor: Sonia Baerhuk, Lead Groundsperson, Perkins School for the Blind

Fee: \$44 (Member) / \$50 (Nonmember)

Registration Limit: 21 [Register now!](#)

Saturday, April 28, 9:30 a.m.-12:30 p.m.

Garden in the Woods, Framingham, MA and local residential sites

Designing on your Feet

The ability to make observations is fundamental to success as a landscape designer. Like the statue hidden within a block of marble, a landscape design will emerge through your observations of client and site. Every observation should lead you to a conclusion. If done well, there should be no need for 'selling'. Everything should fit. Fit the client and fit the site. This on-site seminar introduces you to the skill of observation through a walking analysis of two 'properties in progress' in the vicinity of The Garden in the Woods.

Instructor: Tom Strangfeld, landscape designer, builder

Fee: \$36 (Member) / \$43 (Nonmember)

Registration Limit: 16 [Register now!](#)

Tuesday, July 10, 7-9 p.m.

Garden in the Woods, Framingham, MA

Design Inspirations from New England's Wild Landscapes

Recapture the flavor of your favorite part of New England by designing a native plant community into your garden. The lecture will include several examples of local naturalistic landscapes, some wild sites that "just grew", some managed natural landscapes, and some that were designed as a recreation of a woodland, seacoast, or meadow location.

Instructor: Laura Eisener, landscape designer, Laura D. Eisener Landscape Design

Fee: \$24 (Member) / \$29 (Nonmember)

Registration Limit: 16 [Register now!](#)